

# OMV Aktiengesellschaft – financial strength and stability.

OMV is one of the largest listed industrial companies in Austria, with Group sales of EUR 34 billion in 2024.

It produces and markets oil and gas as well as chemical products and solutions in a responsible way, and develops innovative solutions with a special focus on the circular economy.

## KPIs in EUR million

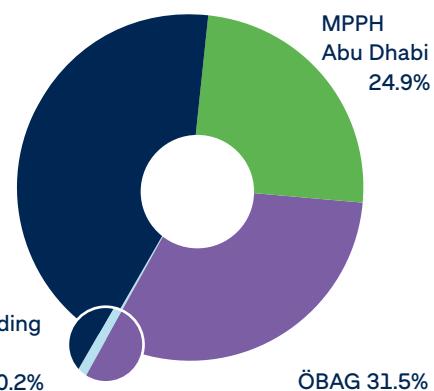
- Sales revenues: 33,981
- Clean CCS operating result: 5,141
- Cash flow from operating activities: 5,456
- Employees (including Borealis): approx. 24,000

## Corporate structure

Free float 43.4%

Treasury shares including employee shares

0.2%



## OMV value chain

### Upstream



Active worldwide  
Daily production  
364 kboe

Secure reserves:  
979 mn boe

Reserve replacement  
rate: -26%

OMV production ratio:  
approx. 50:50 oil to gas

### Downstream Gas



Gasstorage in  
Austria and Germany



860 MW gas-fired power  
plant in Romania

### Gas Logistics



Nomination of daily natural  
gas transport demand



Gasstorage in Austria and  
Germany with a capacity of  
around 30 TWh

### Downstream Oil



3 refineries in Europe with a  
capacity of 369 kbb/d



Fuel and other sales volumes in  
Europe: 16.2 mn metric t



Together with Borealis, one of  
the world's leading producers of  
polymers



Around 1,700 retail stations in 8  
countries with sales of 5.54 mn  
metric t

### OMV Gas Business

#### Equity production

Norway  
Austria  
Romania

#### Supply

Various  
pipeline  
and LNG  
sources

Sales Europe  
Sales Romania  
Sales Turkey  
Own consumption  
and balancing

Gas  
Portfolio

Gas  
Trading



# OMV Gas.

## Supply that starts with experience.

### How we see the market

- Gas is replacing coal
- Growing share of total energy demand
- Gas is overtaking oil in Europe's energy mix
- Declining EU production and diversification of supply require additional imports (pipelines, LNG)

Sources IEA, OMV Analysis

### Our goals in Austria, Germany, and the Netherlands

- Increase the share of gas in OMV's portfolio to about 60%
- Secure utilization of the LNG Gate Terminal Rotterdam
- In addition to producing more equity gas, we will continue to diversify our gas supply from third parties
- Strong market presence in Austria, Germany, and the Netherlands

### For a climate- friendly future

- Increase the share of natural gas in total oil and gas production to about 60%
- Expand renewable energy production (including geothermal, PV, wind)
- Include green gases, such as biogas, in the gas sales portfolio mix
- Increase production of renewable transportation fuels and sustainable chemical feedstocks
- Implement energy efficiency programs

### Our product solutions

#### Reliable supply

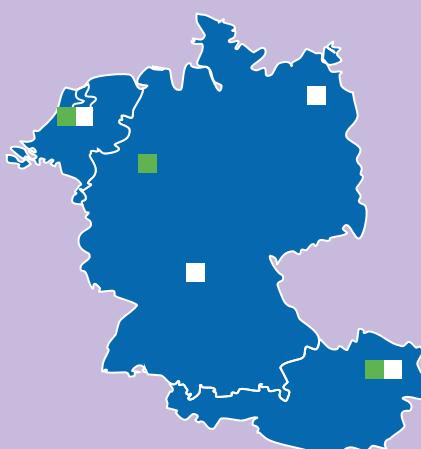
- Full delivery
- Residual delivery
- Flex products
- Baseload delivery

#### Pricing models that fit your needs

- Indexed pricing
- Tranche models
- Customized pricing solutions

#### Customized services

- Personalized support from key account managers
- Collaboration on innovative solutions
- Development of personalized pricing and supply models
- Daily forecasts based on internal market analyses
- Flexible contract design
- Web-based client portal
- Transnational supply
- Support services for transitioning to gas
- Detailed energy analysis by our engineers
- OMV Gas Sales Trading



- Key gas market
- OMV branch office
- Trading point
- Customer

#### Target sales segments

-  Industry & Commerce
-  Power plants
-  Distributors